



[Senior] Director, Investor Relations

Location: Lexington, Massachusetts

About Us: At Nightstar, our mission is to maintain and restore sight in patients with inherited retinal diseases. We are a clinical-stage company focused on developing and commercializing a pipeline of novel and potentially curative, one-time retinal gene therapies for patients suffering from rare inherited retinal diseases that would otherwise progress to blindness, and, for which, there are no currently approved treatments.

Job Purpose: Reporting into the CFO, the successful candidate will provide leadership and coordination of Nightstar's investor relations activities. The candidate will be expected to make a major impact on the company's corporate image and investor relations perception.

Job Responsibilities:

- Develop a targeted investor relations strategy and drive implementation of that strategy to maximize the company's long-term value creation and ensure consistency of that strategy in presentations and messaging.
- Provide leadership in development of communication programs directed to financial stakeholders.
- Prepare company press releases, periodic SEC disclosures, investor call scripts and corporate presentations
- Schedule investor conferences, non-deal roadshows and analyst/investor meetings
- Maintain relationships and consistent dialogue with buy-side and sell-side community
- Investor targeting for corporate access events and financing transactions

Critical Competencies:

- Bachelor's degree in accounting, finance, business, marketing or a liberal arts undergraduate degree in communications/journalism with a graduate degree in business
- CFA or securities licenses - Series 7, Series 63, etc. preferred (Current or expired)
- 4+ years of experience with business marketing, sales, client/customer-facing roles, investment banking, capital markets, finance and/or Wall Street, accounting, securities law
- 4+ years in biotech or pharma Investor Relations
- Prior investor relations experience in a commercial-stage biotech a strong plus
- Comprehensive understanding of the biotech industry, drug development and commercialization
- Demonstrated ability and success in managing external relationships within the financial community and established relationships with industry analysts, institutional investors and media organizations
- Strong writing skills, with the ability to translate and simplify complex information for research analysts and investors
- Superior communication and presentation skills with financial writing experience



- Knowledgeable in financial investments and themes
- Experience planning and implementing Investor Events, such as R&D Days and Investor Relation events
- Must have a “roll-up their sleeves” get things done work style understanding both tactical and strategic work are a requirement work products
- Ability to work effectively across a matrix organization
- Ability to work independently and prioritize with minimal daily instruction
- Proficient in Power Point, Excel, Word and formatting materials
- Bloomberg, SNL Financial, FactSet or other market data portal experience
- Financial modeling, financial reporting, and accounting skills
- Graphic or web design
- Team player and self-starter with a constructive attitude
- Ability to address and multitask a wide range of responsibilities